

Message Text

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17

ACTION EB-07

INFO OCT-01 EUR-12 EA-06 NEA-09 ISO-00 CAB-02 CIAE-00

COME-00 DODE-00 DOTE-00 INR-07 NSAE-00 FAA-00 L-02

SS-15 NSC-05 H-02 /068 W
----- 038665

R 250445Z APR 75

FM AMEMBASSY BANGKOK

TO SECSTATE WASHDC 3323

INFO AMEMBASSY COLOMBO

AMEMBASSY PARIS

LIMITED OFFICIAL USE BANGKOK 7330

PASS USDOC

E.O. 11652: N/A

TAGS: EAIR, TH, CE

SUBJ: CIVAIR: PROPOSED AIR SIAM/AIR CEYLON AGREEMENT

1. ACCORDING U.S. TECHNICAL EXPERT WHO WORKS CLOSELY WITH AIR SIAM, AIR SIAM AND AIRBUS INDUSTRIES TEAMS ARE SEEKING TO ARRANGE PACKAGE UNDER WHICH AIR SIAM WOULD LEASE-PURCHASE B-4 A-400 AIRBUS AND OPERATE IT ON AIR CEYLON ROUTE BANGKOK, COLOMBO, BAHRIEN, BEIRUT, ZURICH, FRANKFURT, AND RETURN BEGINNING NOV. 1, 1975.

2. SOURCE SAID THAT FRENCH TEAM HAS BEEN IN BANGKOK SINCE MID-MONTH TO FIRM UP BILATERAL DETAILS, AND THAT FRENCH AND AIR SIAM GROUPS WILL GO TO COLOMBO NEXT WEEK IN HOPES OF SECURING FINAL GOS APPROVAL FOR SCHEME.

3. AIRCRAFT DESIGNATED FOR SALE TO JIR SIAM IS SAID TO BE ORIGINAL PRODUCTION MODEL WHICH HAS FLOWN EXTENSIVE SALES PROMOTION MILEAGE AND WHICH AIRBUS INDUSTRIES IS ANXIOUS TO DEAL OFF AT CONCESSIONAL PRICE. FRENCH ARE "PUSHING HARD" ACCORDING TO SOURCE.

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4. EVEN AT THIS LATE DATE, DEPARTMENT MAY WISH TO INFORM
U.S. AIRCRAFT MANUFACTURERS AND AIRLINES WITH EXCESS
AIRCRAFT TO FOREGOING AS POSSIBLE SALES OPPORTUNITY.
MASTERS

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NNN

Message Attributes

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